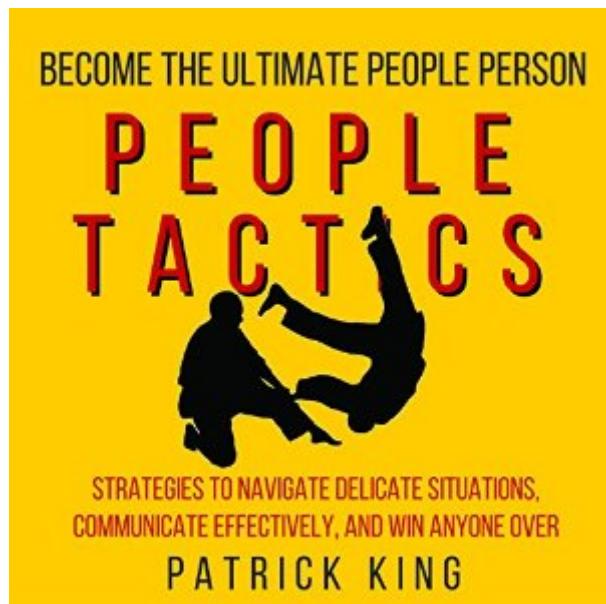


The book was found

People Tactics: Strategies To Navigate Delicate Situations, Communicate Effectively, And Win Anyone Over



Synopsis

Do you want to boost your people skills to easily build rapport with anyone? Or just avoid uncomfortable misunderstandings and awkward situations? If you (1) have trouble speaking so others listen and respect you, and (2) never know what to say or how to act around new people, that feeling of dread and despair isn't something you have to live with. People Tactics is your key to social intelligence and better relationships. Discover exactly what enables someone to call themselves a "people person". People Tactics is a book of action that allows you to truly understand others and speak their language. You'll learn how to apply great charm to make new friends and engage old ones. It will fundamentally change your mindset on how to approach people and give you the specific words and phrases to do it. People will listen when you speak because you'll always know what to say and how to say it. Whether it's winning at work politics, making new friends, or strengthening current relationships, people skills are your quickest and surest route to success - no matter the situation. Why listen to me? Because over 100,000 people around the world have bought my books on this topic, and I teach it for a living! How will you learn to dodge, duck, and handle any situation? The huge flaw of the Golden Rule we've been taught since childhood. The toxic, anti-social habits you are probably doing every day. What secondary self-interests are and why they are the key to smooth interactions. How to increase emotional intelligence and understanding. Specific people tactics for the workplace and social situations. The centuries-old theory of how to connect better with people. Whether you are a member of the "Belief Police"

Book Information

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Customer Reviews

I think the overall theme of people tactics is something that some people might call common sense... but it's not. So just stop it. It seems so obvious when you think about it, but that doesn't mean people do it or realize it. Simple things like putting yourself in someone else's position and really thinking about empathy - people don't do this. What about participating and listening? Nope, doesn't happen. I'm lucky if most people take a break from their lives to even ask how I am doing. So I really love the foundational concepts that are presented in people tactics. They're so WOW that you think everyone should already know them. At least it's a great reminder of what we have at our disposal to handle others. We're not so helpless!

How does one become a people person? Well, there are lots of ways but picking up this book can help with all of them!! From knowing yourself to knowing other people, this book talks about the underpinnings of what it really means when people get you and can blend in with anyone in any context.

I read very intently until chapter 4 when I had to put the book down because I had to think about myself! Chapter 4 is about toxic habits and I really had to take a look at myself to really identify the habits in me. I never thought about them and how much people are probably annoyed by me at some times. I do have some toxic habits and it's really great to have them brought to my attention. As the author says it makes me repel people, and I can see it now when I think back to it.

I got this book for free in exchange for a honest review. Sometimes when people ask me to do this I'm scared because I don't often like books, especially nonfiction books. There's too much stuff that people can just make up and present as proven fact. Fast forward to this book and I'm happy to endorse it fully, with 4 thumbs up and 6 stars, or whatever the metric is. It's not that it's just well written and has a lot of great tips that aren't just like "be kind and be more confident," the author really shows his understanding of the subject and dives in deeply. There are great sections on how to listen with intent and fulfill a goal as opposed to listen passive, - a funny part about being a member of the belief police, which is when you can't stand a perceived misconception- some cool tips to build compassion and walk a mile in other peoples shoes- a GREAT section on agreeableness and setting boundaries, and how to do more of each. It is just clear that the author can flow effortlessly between people and he gives clear ideas and advice so we can do the same. And the best part is people tactics can be used everywhere, anywhere, with anyone.

Another great book from the expert. If you're serious about improving your interactions with others and getting your people skills to the next level, you owe it to yourself to grab a copy of this book. It's a quick read, chock full of useful tips. For that price, it's a complete steal. Thanks, Patrick King.

Really enjoy all the tactics books that this author writes. This one is aimed at a more general aspect of people skills and getting along with anyone, which is just as important as conversation skills. It might be more important because this teaches you how to appear to understand people better. Without that, I guess you wouldn't get to the actual conversations, right? People Tactics is a combo of emotional intelligence, reading people, and understanding on deeper levels that I never thought I needed to think about. Great book and I highly recommend.

Some people have told me that I'm very easy to talk to and get along with but I still feel like my conversations just die out of end as interviews. What I like about this book is that it is for anyone and everyone can get something from it. The head salesperson to someone afraid of others or introverted, I believe People Tactics can help significantly. How often do you take a step back to think about people's motivations, or empathy like the example of Patricia Moore the author gave?

What I was looking for really was a book on emotional intelligence and just getting along with people better. People tactics has that and a lot more. It also has exercises to improve these aspects of oneself which is the best part. I would highly recommend this book. There is a lot of good information that we can easily skip over, but they make the difference for us.

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